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NATIONAL SECURITY AGENCY CENTRAL SECURITY SERVICE

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MEMORANDUM FOR THE DIRECTOR OF CENTRAL INTELLIGENCE

SUBJECT: Personnel Issues Related to the Erosion of B for the Federal Service

- l. I want to reiterate my continuing concerns ab manpower issue we discussed at the Intelligence Senior Planning Conference this past December. I am specific concerned about the continuing ability of the Intelligence Community, and especially NSA, to recruit and retain highly skilled professionals in the face of eroding Civil Service benefits.
 - 2. There are three groups of people in the NSA work force who are most vulnerable to the impact of lost or reduced benefits. The first group encompasses our recently hired, young, talented engineers, computer scientists, and mathematicians. The second group is comprised of our critical-skilled people, again primarily engineers, data systems and mathematics professionals, ranging in age from their late 20's to their 40's. The third group includes our senior executives, managers, and technical specialists. These three groups represent our present and future development as an agency. A significant loss of people from any or all of these groups would impact greatly on our ability to perform our mission.
 - The first group--the young, talented scientific professionals -- are our greatest hope for the future. constantly changing high-tech developments in intelligence collection and analysis demand continuing increases in our scientific staff. Recruitment and retention of these individuals have always been difficult because of the level of competition for their services from both the public and private sectors. creative management techniques including expanded recruitment initiatives, compressed pre-employment processing time, special salary scales, and in-house career development programs, we have been surprisingly successful in attracting and retaining a number of these highly mobile individuals. We have increased our staff of young scientists and engineers by 26 percent over the last three years, and have been successful in keeping our attrition rate at about 5 percent. However, the trend of minimal federal pay raises and eroding federal benefits, matched against increasingly attractive benefit packages and higher pay from the private sector, may upset the delicate balance we have been striving to maintain. Further, the OPM-instigated GS-11 through GS-15 reduction plan, if imposed within the Community, would also impact significantly on these individuals. Quality GS-07 and GS-09 critical skilled people would not be attracted to or remain in employment that offered such limited growth potential.



- 4. The second group-critical skilled individuals in their late 20's to their 40's-are likewise subject to the same push and pull of diminishing federal bemefits and lucrative offers from private industry. It is crucial to our mission to retain as many of these individuals as possible, as they represent the backbone of technical skill and knowledge necessary to produce high quality intelligence products. Our implementation of career development programs, special salary scales, and financial incentives for linguists has kept the attrition rates of these people at an average of 4 percent. However, given the present trends, we can foresee that the attrition rate of this group could jump to as high as 10 percent -- an impact that would seriously impede our ability to do our job. In addition, imposing the GS-11 through GS-15 reduction plan would make the prognosis for recruiting experienced critical skilled professionals poor. Like the GS-07 and GS-09 college recruits, highly mobile, experienced professionals will not be attracted to limited growth careers.
- 5. Finally, our senior executives, managers, and technical specialists—the third group—are also affected by the proposed changes in benefits. Over 40 percent of these individuals will be eligible to retire in the next two years. Given the prospect of trying to manage and motivate a demoralized, lower quality work force, many of them may opt to retire earlier than they would have done otherwise. Many of our younger talented senior executives and technical experts have highly marketable management and technical expertise that makes them especially attractive to private industry. We may therefore see an exodus to industry as well as to premature retirement. One GS-15 engineer, who resigned to accept employment in private industry, expressed it this way:
 - "... I would rather let the marketplace determine what my skills are worth and not Congress and a general public that in many areas perceive the Federal worker as having too many benefits anyway.
 ... I consider it an honor to have been an NSA employee for almost 18 years, and leave not because of conditions related to the work or fellow workers, but because of the current and what I see as the trend in Federal employment benefits and compensation."

A hastened departure of our senior staff, combined with a reduced capability to attract and retain professional and technical people, will leave us void of the manpower essential to our mission requirements. On the other hand, given the stress and "burnout" associated with a career in intelligence, a retirement system that forces our people to work until age 65 is no solution either.

6. Like many other agencies, we are involved in a struggle to replace a gradually aging work force through recruiting and retaining younger, talented, well-educated people. Unfortunately, these are the very people who are being discouraged from considering government service as a career. We must develop an aggressive strategy to maintain

the health of the Intelligence Community now and in the future. It is imperative that in the interest of national security we take every opportunity to impress upon the Administration and the Congress the urgency of keeping the intelligence service attractive and stable.

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